

## North San Diego County Market Report

Inventory data current as of April 6, 2021

| <b>CARLSBAD</b> (92008, 92009, 92010, 92011) |                            | <b>Detached</b><br>(Houses) | <b>Attached</b><br>(Duplexes, Condos, Townhomes, etc.) |
|----------------------------------------------|----------------------------|-----------------------------|--------------------------------------------------------|
| # of ACTIVE listings on the market           |                            | 42                          | 35                                                     |
| Median ASKING price                          |                            | \$1,589,999                 | \$699,990                                              |
| # of listings IN ESCROW                      |                            | 99                          | 64                                                     |
| <b>MARCH 2021</b>                            | # of listings SOLD         | 79                          | 55                                                     |
|                                              | Median final SALES PRICE   | \$1,325,000                 | \$630,000                                              |
|                                              | Median # of Days on Market | 5                           | 6                                                      |
| <b>ENCINITAS/CARDIFF</b> (92024, 92007)      |                            | <b>Detached</b><br>(Houses) | <b>Attached</b><br>(Duplexes, Condos, Townhomes, etc.) |
| # of ACTIVE listings on the market           |                            | 45                          | 9                                                      |
| Median ASKING price                          |                            | \$2,990,000                 | \$1,750,000                                            |
| # of listings IN ESCROW                      |                            | 67                          | 24                                                     |
| <b>MARCH 2021</b>                            | # of listings SOLD         | 54                          | 33                                                     |
|                                              | Median final SALES PRICE   | \$2,037,500                 | \$865,000                                              |
|                                              | Median # of Days on Market | 7                           | 7                                                      |
| <b>SAN MARCOS</b> (92069, 92078)             |                            | <b>Detached</b><br>(Houses) | <b>Attached</b><br>(Duplexes, Condos, Townhomes, etc.) |
| # of ACTIVE listings on the market           |                            | 28                          | 13                                                     |
| Median ASKING price                          |                            | \$1,064,245                 | \$279,000                                              |
| # of listings IN ESCROW                      |                            | 86                          | 32                                                     |
| <b>MARCH 2021</b>                            | # of listings SOLD         | 71                          | 21                                                     |
|                                              | Median final SALES PRICE   | \$850,000                   | \$450,500                                              |
|                                              | Median # of Days on Market | 5                           | 10                                                     |

Source: Data from CRMLS for 2021 and represents properties listed or sold by various brokers.

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| <b>VISTA</b> (92081, 92083, 92084)            |                            | <b>Detached</b><br>(Houses) | <b>Attached</b><br>(Duplexes, Condos, Townhomes, etc.) |
|-----------------------------------------------|----------------------------|-----------------------------|--------------------------------------------------------|
| # of ACTIVE listings on the market            |                            | 31                          | 13                                                     |
| Median ASKING price                           |                            | \$749,900                   | \$450,000                                              |
| # of listings IN ESCROW                       |                            | 87                          | 30                                                     |
| <b>MARCH 2021</b>                             | # of listings SOLD         | 75                          | 27                                                     |
|                                               | Median final SALES PRICE   | \$725,777                   | \$440,000                                              |
|                                               | Median # of Days on Market | 6                           | 6                                                      |
| <b>OCEANSIDE</b> (92054, 92056, 92057, 92058) |                            | <b>Detached</b><br>(Houses) | <b>Attached</b><br>(Duplexes, Condos, Townhomes, etc.) |
| # of ACTIVE listings on the market            |                            | 50                          | 36                                                     |
| Median ASKING price                           |                            | \$729,000                   | \$428,500                                              |
| # of listings IN ESCROW                       |                            | 118                         | 98                                                     |
| <b>MARCH 2021</b>                             | # of listings SOLD         | 126                         | 100                                                    |
|                                               | Median final SALES PRICE   | \$705,000                   | \$500,004                                              |
|                                               | Median # of Days on Market | 6                           | 7                                                      |
| <b>ESCONDIDO</b> (92025, 92026, 92027, 92029) |                            | <b>Detached</b><br>(Houses) | <b>Attached</b><br>(Duplexes, Condos, Townhomes, etc.) |
| # of ACTIVE listings on the market            |                            | 80                          | 10                                                     |
| Median ASKING price                           |                            | \$830,000                   | \$337,450                                              |
| # of listings IN ESCROW                       |                            | 186                         | 41                                                     |
| <b>MARCH 2021</b>                             | # of listings SOLD         | 129                         | 33                                                     |
|                                               | Median final SALES PRICE   | \$715,000                   | \$356,200                                              |
|                                               | Median # of Days on Market | 6                           | 10                                                     |

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