## North County San Diego Real Estate Market Reports

### September 2018 Data for the following areas:

- Carlsbad
- Leucadia, Encinitas, Cardiff-by-the-Sea
- San Marcos
- Vista

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### Carlsbad Market Report – October 2018

(zip codes 92008, 92009, 92010, 92011) Source: Sandicor

<b>Today:</b> 10/11/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	233	159
Median ASKING price	\$1,200,000	\$619,000
Median ASKING price / sq. ft.	\$394.26	\$417.51
# of listings IN ESCROW	97	62
Last Month: September 2018	Detached	Attached
# of NEW listings	133	114
# of listings SOLD	70	38
Median Days on Market for SOLD listings	19	24
Median final SALES PRICE	\$1,045,000	\$635,000
Median sales price / sq. ft.	\$409.81	\$374.15
6 Months Ago: March 2018	Detached	Attached
# listings SOLD	79	40
Median final SALES PRICE	\$980,000	\$532,750
Median sales price / sq. ft.	\$389.87	\$386.95
One Year Ago: September 2017	Detached	Attached
# listings SOLD	78	63
Median final SALES PRICE	\$894,000	\$589,000
Median sales price / sq. ft.	\$376.33	\$377.74

#### For More Information

Are you wondering how much your house is worth? Curious about prices in a particular neighborhood? Call, text or e-mail for a comparative market analysis of an individual property or community.



## Leucadia, Encinitas, Cardiff-by-the-Sea Market Report – October 2018

(zip codes 92007, 92024) - Source: Sandicor

<b>Today:</b> 10/11/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	127	35
Median ASKING price	\$1,775,000	\$799,000
Median ASKING price / sq. ft.	\$573.56	\$649.71
# of listings IN ESCROW	55	30
Last Month: September 2018	Detached	Attached
# of NEW listings	64	28
# of listings SOLD	39	17
Median Days on Market for SOLD listings	17	24
Median final SALES PRICE	\$1,325,000	\$655,000
Median sales price / sq. ft.	\$574.60	\$526.56
6 Months Ago: March 2018	Detached	Attached
# listings SOLD	41	13
Median final SALES PRICE	\$1,250,000	\$680,000
Median sales price / sq. ft.	\$494.22	\$537.81
One Year Ago: September 2017	Detached	Attached
# listings SOLD	39	18
Median final SALES PRICE	\$1,025,000	\$595,000
Median sales price / sq. ft.	\$525.03	\$530.26

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### San Marcos Market Report – October 2018

(zip codes 92069, 92078) Source: Sandicor

<b>Today:</b> 10/11/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	170	73
Median ASKING price	\$767,450	\$455,000
Median ASKING price / sq. ft.	\$317.49	\$349.93
# of listings IN ESCROW	84	34
Last Month: September 2018	Detached	Attached
# of NEW listings	117	43
# of listings SOLD	56	23
Median Days on Market for SOLD listings	22	17
Median final SALES PRICE	\$733,750	\$380,000
Median sales price / sq. ft.	\$319.75	\$353.12
6 Months Ago: March 2018	Detached	Attached
# listings SOLD	65	31
Median final SALES PRICE	\$660,000	\$407,500
Median sales price / sq. ft.	\$340.63	\$339.30
One Year Ago: September 2017	Detached	Attached
# listings SOLD	80	32
Median final SALES PRICE	\$634,950	\$438,000
Median sales price / sq. ft.	\$313.32	\$321.14

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## Vista Market Report – October 2018

(zip codes 92081, 92083, 92084) Source: Sandicor

<b>Today:</b> 10/11/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	171	24
Median ASKING price	\$649,000	\$349,450
Median ASKING price / sq. ft.	\$315.96	\$313.12
# of listings IN ESCROW	95	13
Last Month: September 2018	Detached	Attached
# of NEW listings	99	13
# of listings SOLD	62	19
Median Days on Market for SOLD listings	18	38
Median final SALES PRICE	\$539,500	\$356,000
Median sales price / sq. ft.	\$312.89	\$288.57
6 Months Ago: March 2018	Detached	Attached
# listings SOLD	67	22
Median final SALES PRICE	\$540,000	\$320,000
Median sales price / sq. ft.	\$312.04	\$305.69
One Year Ago: September 2017	Detached	Attached
# listings SOLD	83	10
Median final SALES PRICE	\$565,000	\$323,500
Median sales price / sq. ft.	\$284.60	\$256.95

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