

A background image of a tree with a birdhouse, rendered in a light, faded green color. The tree has many branches and leaves, and a small birdhouse is visible on one of the branches.

North County San Diego Real Estate Market Reports

July 2018 Data for the following areas:

- Carlsbad
- Leucadia, Encinitas, Cardiff-by-the-Sea
- San Marcos
- Vista

Published August 2018

MYLÈNE MERLO
REALTOR®

(760) 637-7231
mylene@mylenemerlo.com

Carlsbad Market Report – August 2018

(zip codes 92008, 92009, 92010, 92011)

Source: Sandicor

Today: 8/17/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	239	165
Median ASKING price	\$1,199,900	\$599,999
Median ASKING price / sq. ft.	\$399.60	\$417.60
# of listings IN ESCROW	114	63
Last Month: July 2018	Detached	Attached
# of NEW listings	151	122
# of listings SOLD	98	54
Median Days on Market for SOLD listings	20	16
Median final SALES PRICE	\$997,500	\$577,500
Median sales price / sq. ft.	\$395.61	\$411.78
6 Months Ago: January 2018	Detached	Attached
# listings SOLD	60	32
Median final SALES PRICE	\$957,500	\$532,500
Median sales price / sq. ft.	\$375.08	\$391.34
One Year Ago: July 2017	Detached	Attached
# listings SOLD	96	70
Median final SALES PRICE	\$901,056	\$560,250
Median sales price / sq. ft.	\$382.62	\$393.37

For More Information

Are you wondering how much your house is worth? Curious about prices in a particular neighborhood? Call, text or e-mail for a comparative market analysis of an individual property or community.

Leucadia, Encinitas, Cardiff-by-the-Sea Market Report – August 2018

(zip codes 92007, 92024) - Source: Sandicor

Today: 8/17/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	126	40
Median ASKING price	\$1,912,625	\$832,000
Median ASKING price / sq. ft.	\$574.16	\$636.40
# of listings IN ESCROW	55	24
Last Month: July 2018	Detached	Attached
# of NEW listings	72	28
# of listings SOLD	52	20
Median Days on Market for SOLD listings	23	22
Median final SALES PRICE	\$1,252,500	\$842,000
Median sales price / sq. ft.	\$497.66	\$715.81
6 Months Ago: January 2018	Detached	Attached
# listings SOLD	23	15
Median final SALES PRICE	\$1,185,000	\$614,500
Median sales price / sq. ft.	\$510.38	\$507.10
One Year Ago: July 2017	Detached	Attached
# listings SOLD	40	21
Median final SALES PRICE	\$1,217,500	\$559,000
Median sales price / sq. ft.	\$532.12	\$496.82

For More Information

Are you wondering how much your house is worth? Curious about prices in a particular neighborhood? Call or e-mail me for a comparative market analysis of an individual property or community.

San Marcos Market Report – August 2018

(zip codes 92069, 92078)

Source: Sandicor

Today: 8/17/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	158	75
Median ASKING price	\$797,000	\$489,000
Median ASKING price / sq. ft.	\$318.94	\$359.15
# of listings IN ESCROW	90	26
Last Month: July 2018	Detached	Attached
# of NEW listings	117	42
# of listings SOLD	89	35
Median Days on Market for SOLD listings	16	13
Median final SALES PRICE	\$692,000	\$486,500
Median sales price / sq. ft.	\$325.49	\$335.30
6 Months Ago: January 2018	Detached	Attached
# listings SOLD	39	26
Median final SALES PRICE	\$655,000	\$416,000
Median sales price / sq. ft.	\$297.96	\$342.40
One Year Ago: July 2017	Detached	Attached
# listings SOLD	66	34
Median final SALES PRICE	\$635,250	\$451,000
Median sales price / sq. ft.	\$292.84	\$326.65

For More Information

Would you like to know how much your house is worth? Curious about a particular neighborhood? Call or text (760) 637-7231 for a comparative market analysis of an individual property or community.

Vista Market Report – August 2018

(zip codes 92081, 92083, 92084)

Source: Sandicor

Today: 8/17/18	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	195	30
Median ASKING price	\$649,990	\$349,450
Median ASKING price / sq. ft.	\$311.60	\$305.12
# of listings IN ESCROW	86	14
Last Month: July 2018	Detached	Attached
# of NEW listings	109	26
# of listings SOLD	76	13
Median Days on Market for SOLD listings	14	9
Median final SALES PRICE	\$561,337	\$356,000
Median sales price / sq. ft.	\$302.64	\$284.20
6 Months Ago: January 2018	Detached	Attached
# listings SOLD	49	14
Median final SALES PRICE	\$554,000	\$327,500
Median sales price / sq. ft.	\$297.03	\$265.04
One Year Ago: July 2017	Detached	Attached
# listings SOLD	79	19
Median final SALES PRICE	\$530,000	\$325,000
Median sales price / sq. ft.	\$293.18	\$268.10

For More Information

Would you like to know how much your house is worth? Curious about prices in a particular neighborhood? Call or text (760) 637-7231 for a comparative market analysis of an individual property or community.