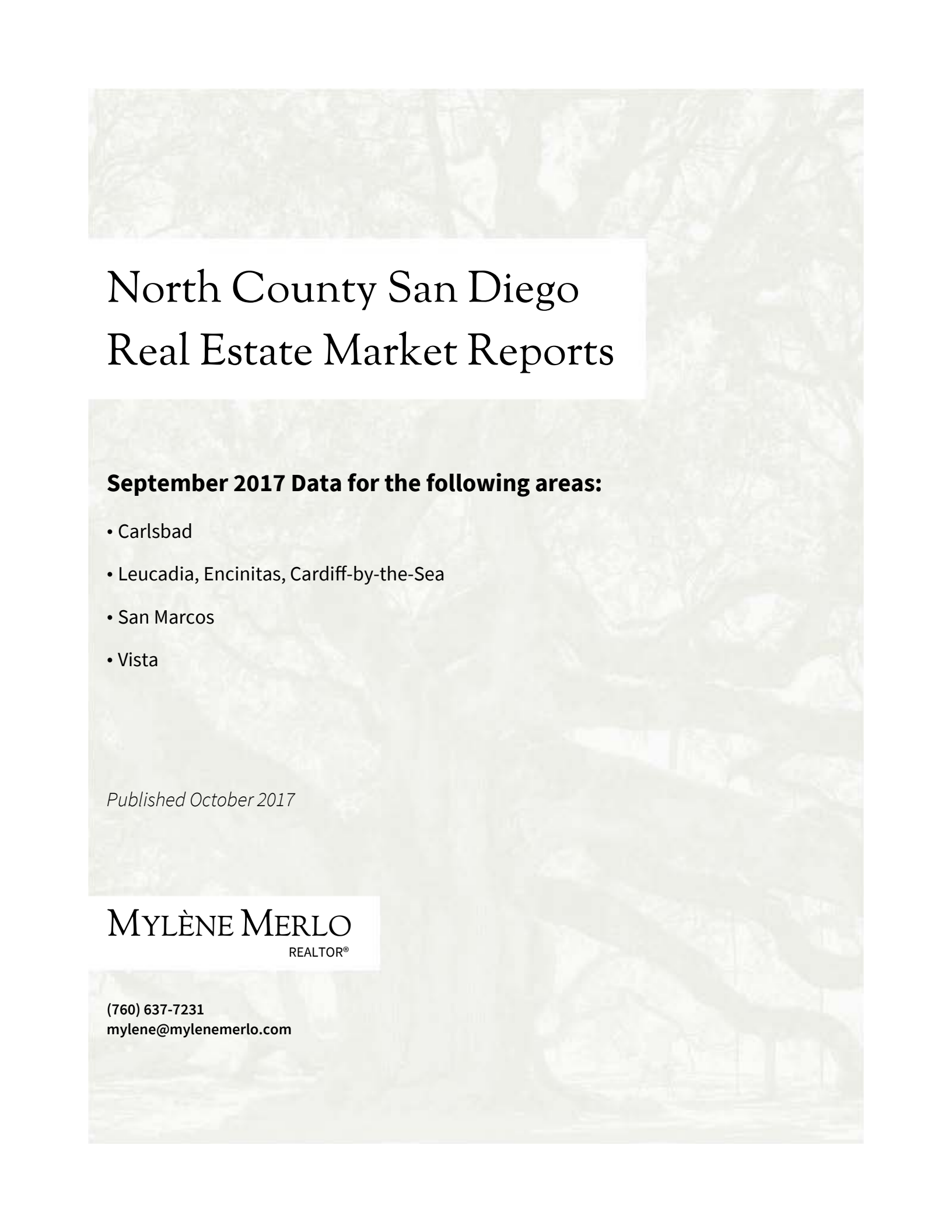




North County San Diego Real Estate Market Reports

September 2017 Data for the following areas:

- Carlsbad
- Leucadia, Encinitas, Cardiff-by-the-Sea
- San Marcos
- Vista

Published October 2017

MYLÈNE MERLO
REALTOR®

(760) 637-7231
mylene@mylenemerlo.com

Carlsbad Market Report – October 2017

(zip codes 92008, 92009, 92010, 92011)

Source: Sandicor

Today: 10/3/17	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	174	100
Median ASKING price	\$1,170,000	\$593,995
Median ASKING price / sq. ft.	\$403.24	\$399.37
# of listings IN ESCROW	131	51
Last Month: September 2017	Detached	Attached
# of NEW listings	108	73
# of listings SOLD	78	63
Median Days on Market for SOLD listings	22	11
Median final SALES PRICE	\$894,000	\$589,000
Median sales price / sq. ft.	\$376.33	\$377.74
6 Months Ago: March 2017	Detached	Attached
# listings SOLD	94	59
Median final SALES PRICE	\$912,000	\$535,000
Median sales price / sq. ft.	\$359.86	\$376.22
One Year Ago: September 2016	Detached	Attached
# listings SOLD	94	52
Median final SALES PRICE	\$899,500	\$456,444
Median sales price / sq. ft.	\$350.55	\$351.77

For More Information

Are you wondering how much your house is worth? Curious about prices in a particular neighborhood? Call, text or e-mail for a comparative market analysis of an individual property or community.

Leucadia, Encinitas, Cardiff-by-the-Sea Market Report – October 2017

(zip codes 92007, 92024) - Source: Sandicor

Today: 10/3/17	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	90	26
Median ASKING price	\$1,710,000	\$874,500
Median ASKING price / sq. ft.	\$578.36	\$639.89
# of listings IN ESCROW	58	28
Last Month: September 2017	Detached	Attached
# of NEW listings	56	23
# of listings SOLD	39	18
Median Days on Market for SOLD listings	15	11
Median final SALES PRICE	\$1,025,000	\$595,000
Median sales price / sq. ft.	\$525.03	\$530.26
6 Months Ago: March 2017	Detached	Attached
# listings SOLD	38	19
Median final SALES PRICE	\$1,012,500	\$615,000
Median sales price / sq. ft.	\$511.35	\$706.29
One Year Ago: September 2016	Detached	Attached
# listings SOLD	41	19
Median final SALES PRICE	\$1,175,000	\$622,000
Median sales price / sq. ft.	\$488.85	\$511.83

For More Information

Are you wondering how much your house is worth? Curious about prices in a particular neighborhood? Call or e-mail me for a comparative market analysis of an individual property or community.

San Marcos Market Report – October 2017

(zip codes 92069, 92078)

Source: Sandicor

Today: 10/3/17	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	90	35
Median ASKING price	\$694,000	\$450,000
Median ASKING price / sq. ft.	\$311.67	\$347.39
# of listings IN ESCROW	82	49
Last Month: September 2017	Detached	Attached
# of NEW listings	95	49
# of listings SOLD	80	32
Median Days on Market for SOLD listings	13	12
Median final SALES PRICE	\$634,950	\$438,000
Median sales price / sq. ft.	\$313.32	\$321.14
6 Months Ago: March 2017	Detached	Attached
# listings SOLD	72	26
Median final SALES PRICE	\$640,000	\$434,250
Median sales price / sq. ft.	\$303.86	\$316.69
One Year Ago: September 2016	Detached	Attached
# listings SOLD	74	24
Median final SALES PRICE	\$597,000	\$395,000
Median sales price / sq. ft.	\$298.05	\$317.35

For More Information

Would you like to know how much your house is worth? Curious about a particular neighborhood? Call or text (760) 637-7231 for a comparative market analysis of an individual property or community.

Vista Market Report – October 2017

(zip codes 92081, 92083, 92084)

Source: Sandicor

Today: 10/3/17	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	148	20
Median ASKING price	\$639,999	\$370,000
Median ASKING price / sq. ft.	\$300.88	\$299.66
# of listings IN ESCROW	107	22
Last Month: September 2017	Detached	Attached
# of NEW listings	108	17
# of listings SOLD	83	10
Median Days on Market for SOLD listings	19	23
Median final SALES PRICE	\$565,000	\$323,500
Median sales price / sq. ft.	\$284.60	\$256.95
6 Months Ago: March 2017	Detached	Attached
# listings SOLD	87	12
Median final SALES PRICE	\$524,000	\$320,000
Median sales price / sq. ft.	\$282.33	\$309.47
One Year Ago: September 2016	Detached	Attached
# listings SOLD	85	11
Median final SALES PRICE	\$495,000	\$349,500
Median sales price / sq. ft.	\$268.72	\$275.69

For More Information

Would you like to know how much your house is worth? Curious about prices in a particular neighborhood? Call or text (760) 637-7231 for a comparative market analysis of an individual property or community.