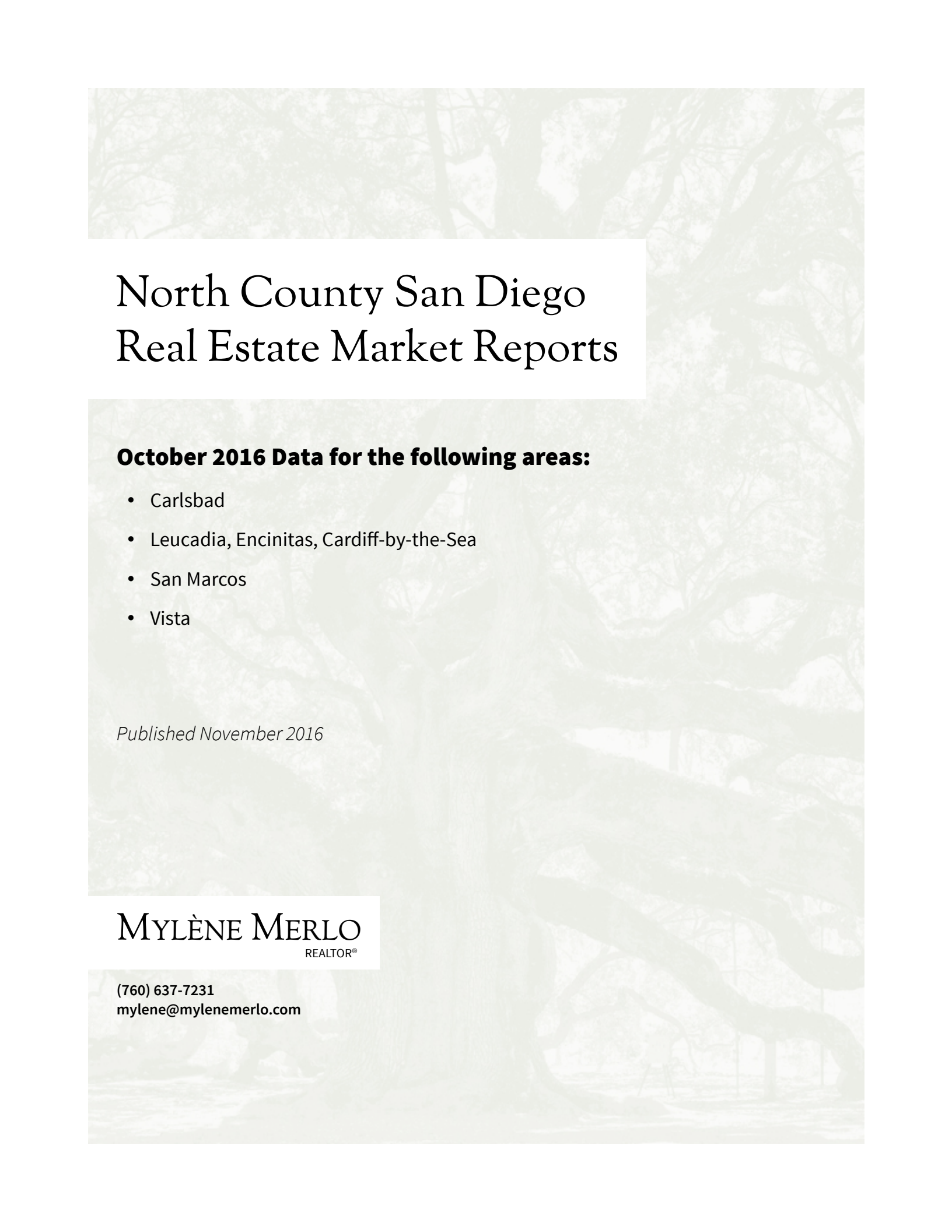




North County San Diego Real Estate Market Reports

October 2016 Data for the following areas:

- Carlsbad
- Leucadia, Encinitas, Cardiff-by-the-Sea
- San Marcos
- Vista

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Carlsbad Market Report – November 2016

(zip codes 92008, 92009, 92010, 92011)

Source: Sandicor

Today: 11/4/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	190	109
Median ASKING price	\$1,141,500	\$589,000
Median ASKING price / sq. ft.	\$361.95	\$378.74
# of listings IN ESCROW	114	60
Last Month: October 2016	Detached	Attached
# of NEW listings	110	68
# of listings SOLD	95	61
Median Days on Market for SOLD listings	22	19
Median final SALES PRICE	\$850,000	\$505,000
Median sales price / sq. ft.	\$366.79	\$357.19
6 Months Ago: April 2016	Detached	Attached
# listings SOLD	100	57
Median final SALES PRICE	\$822,500	\$495,000
Median sales price / sq. ft.	\$342.97	\$341.73
One Year Ago: October 2015	Detached	Attached
# listings SOLD	86	54
Median final SALES PRICE	\$877,500	\$471,500
Median sales price / sq. ft.	\$328.04	\$330.40

For More Information

Are you wondering how much your house is worth? Curious about prices in a particular neighborhood?

Call, text or e-mail for a comparative market analysis of an individual property or community.

Leucadia, Encinitas, Cardiff-by-the-Sea Market Report – November 2016

(zip codes 92007, 92024) - Source: Sandicor

Today: 11/4/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	124	20
Median ASKING price	\$1,582,000	\$874,000
Median ASKING price / sq. ft.	\$514.35	\$674.80
# of listings IN ESCROW	85	25
Last Month: October 2016	Detached	Attached
# of NEW listings	68	19
# of listings SOLD	52	18
Median Days on Market for SOLD listings	19	22
Median final SALES PRICE	\$1,268,506	\$667,500
Median sales price / sq. ft.	\$408.35	\$470.03
6 Months Ago: April 2016	Detached	Attached
# listings SOLD	45	21
Median final SALES PRICE	\$914,000	\$550,000
Median sales price / sq. ft.	\$489.49	\$470.09
One Year Ago: October 2015	Detached	Attached
# listings SOLD	36	20
Median final SALES PRICE	\$894,000	\$607,187
Median sales price / sq. ft.	\$467.95	\$492.93

For More Information

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If you have a brokerage relationship with another agency, this is not intended as a solicitation. All information deemed reliable but not guaranteed.

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San Marcos Market Report – November 2016

(zip codes 92069, 92078)

Source: Sandicor

Today: 11/4/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	114	27
Median ASKING price	\$694,000	\$389,900
Median ASKING price / sq. ft.	\$293.58	\$297.11
# of listings IN ESCROW	96	40
Last Month: October 2016	Detached	Attached
# of NEW listings	81	35
# of listings SOLD	67	27
Median Days on Market for SOLD listings	26	15
Median final SALES PRICE	\$574,900	\$405,000
Median sales price / sq. ft.	\$266.84	\$313.70
6 Months Ago: April 2016	Detached	Attached
# listings SOLD	80	35
Median final SALES PRICE	\$560,750	\$370,000
Median sales price / sq. ft.	\$289.59	\$279.45
One Year Ago: October 2015	Detached	Attached
# listings SOLD	49	24
Median final SALES PRICE	\$559,500	\$389,000
Median sales price / sq. ft.	\$268.99	\$283.84

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Vista Market Report – November 2016

(zip codes 92081, 92083, 92084)

Source: Sandicor

Today: 11/4/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	152	13
Median ASKING price	\$564,950	\$260,000
Median ASKING price / sq. ft.	\$273.15	\$263.45
# of listings IN ESCROW	121	28
Last Month: October 2016	Detached	Attached
# of NEW listings	92	20
# of listings SOLD	53	25
Median Days on Market for SOLD listings	15	32
Median final SALES PRICE	\$503,319	\$291,000
Median sales price / sq. ft.	\$278.41	\$260.44
6 Months Ago: April 2016	Detached	Attached
# listings SOLD	74	15
Median final SALES PRICE	\$498,000	\$290,000
Median sales price / sq. ft.	\$263.98	\$242.35
One Year Ago: October 2015	Detached	Attached
# listings SOLD	79	15
Median final SALES PRICE	\$475,000	\$310,000
Median sales price / sq. ft.	\$272.97	\$255.39

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