# North County San Diego Real Estate Market Reports

### August 2016 Data for the following areas:

- Carlsbad
- · Leucadia, Encinitas, Cardiff-by-the-Sea
- San Marcos
- Vista

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### Carlsbad Market Report – September 2016

(zip codes 92008, 92009, 92010, 92011) Source: Sandicor

<b>Today:</b> 9/3/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	219	109
Median ASKING price	\$1,099,000	\$559,900
Median ASKING price / sq. ft.	\$353.89	\$367.65
# of listings IN ESCROW	140	87
Last Month: August 2016	Detached	Attached
# of NEW listings	151	84
# of listings SOLD	96	68
Median Days on Market for SOLD listings	17	17
Median final SALES PRICE	\$880,000	\$542,500
Median sales price / sq. ft.	\$346.95	\$364.43
6 Months Ago: February 2016	Detached	Attached
# listings SOLD	42	40
Median final SALES PRICE	\$838,000	\$429,500
Median sales price / sq. ft.	\$347.42	\$329.63
One Year Ago: August 2015	Detached	Attached
# listings SOLD	106	61
Median final SALES PRICE	\$803,750	\$450,000
Median sales price / sq. ft.	\$338.55	\$333.33

#### For More Information

Are you wondering how much your house is worth? Curious about prices in a particular neighborhood? Call, text or e-mail for a comparative market analysis of an individual property or community.

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## Leucadia, Encinitas, Cardiff-by-the-Sea Market Report – September 2016

(zip codes 92007, 92024) Source: Sandicor

<b>Today:</b> 9/3/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	139	31
Median ASKING price	\$1,649,900	\$698,900
Median ASKING price / sq. ft.	\$499.80	\$497.83
# of listings IN ESCROW	77	27
Last Month: August 2016	Detached	Attached
# of NEW listings	71	31
# of listings SOLD	45	20
Median Days on Market for SOLD listings	23	9
Median final SALES PRICE	\$1,175,000	\$562,000
Median sales price / sq. ft.	\$477.18	\$494.36
6 Months Ago: February 2016	Detached	Attached
# listings SOLD	25	10
Median final SALES PRICE	\$1,125,000	\$531,750
Median sales price / sq. ft.	\$411.84	\$512.26
One Year Ago: August 2015	Detached	Attached
# listings SOLD	41	23
Median final SALES PRICE	\$1,112,800	\$530,000
Median sales price / sq. ft.	\$427.67	\$429.25

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### San Marcos Market Report – September 2016

(zip codes 92069, 92078) Source: Sandicor

<b>Today:</b> 9/3/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	133	33
Median ASKING price	\$679,900	\$389,000
Median ASKING price / sq. ft.	\$281.25	\$307.96
# of listings IN ESCROW	105	36
Last Month: August 2016	Detached	Attached
# of NEW listings	94	31
# of listings SOLD	81	36
Median Days on Market for SOLD listings	15	11
Median final SALES PRICE	\$622,500	\$420,250
Median sales price / sq. ft.	\$285.41	\$301.65
6 Months Ago: February 2016	Detached	Attached
# listings SOLD	45	28
Median final SALES PRICE	\$570,000	\$361,500
Median sales price / sq. ft.	\$269.70	\$286.54
One Year Ago: August 2015	Detached	Attached
# listings SOLD	90	32
Median final SALES PRICE	\$581,600	\$392,000
Median sales price / sq. ft.	\$263.15	\$280.84

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### Vista Market Report – September 2016

(zip codes 92081, 92083, 92084) Source: Sandicor

<b>Today:</b> 9/3/16	Detached	Attached (Condos, Townhomes, Twinhomes, etc.)
# of Active listings	174	21
Median ASKING price	\$572,400	\$300,000
Median ASKING price / sq. ft.	\$269.15	\$240.75
# of listings IN ESCROW	134	26
Last Month: August 2016	Detached	Attached
# of NEW listings	122	14
# of listings SOLD	77	16
Median Days on Market for SOLD listings	25	10
Median final SALES PRICE	\$485,000	\$312,500
Median sales price / sq. ft.	\$287.47	\$260.43
6 Months Ago: February 2016	Detached	Attached
# listings SOLD	56	12
Median final SALES PRICE	\$465,000	\$254,500
Median sales price / sq. ft.	\$268.26	\$231.91
One Year Ago: August 2015	Detached	Attached
# listings SOLD	73	16
Median final SALES PRICE	\$499,000	\$277,250
Median sales price / sq. ft.	\$271.51	\$257.72

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